

## Buyers Guide For Garage Floor Coatings

If you are in the market for a coating for your garage floor it is important that you understand the product and how it is applied. You need to arm yourself with facts so that you are able to compare apples to apples. Not all coatings are the same. You have to consider how the floor is prepped, the type of coating being used, the thickness of the coating and type of clear coat that is applied. Garage floor coatings are an investment in your home – know the company you are hiring and the product they are using.

We have seen 8 companies open and close their doors since we started our business in 2004. Homeowners purchased garage floor coatings from these companies and were told that their floor coating had a "Lifetime Warranty". Many of these homeowners are now dealing with worn-out or failing floors and have to hire Garage Innovations to remove these floor coatings and recoat their floors properly. Please do not make a mistake that could cost you thousands of dollars. Do your research, look at floors that have been installed for at least 5 years and request a customer referral sheet and call them. We offer a 3-Year Warranty for labor and material. With that said we have been installing floor coatings since 2004 and have yet had to go back due to complete floor failure or to reapply the top coat.

### Questions that must be asked of your painter or professional garage floor/cabinet installer

- Is your business a franchise?
- When was the franchisor established?
- What year did you become a franchisee?
- How is the concrete prepared before applying the coating?
- What type of material is applied to the concrete first?
- How thick is this material applied?
- What type of material is used as a clear-coat over the decorative chips?
- How thick is the clear-coat applied?
- How many garages in Oklahoma have you completed?
- Will you supply me a list of those customers?
- Do you require a down payment?
- Do you have a showroom that I can visit to see your products?

My wife and I started Garage Innovations, Inc. on March 15, 2004. We are not a franchise and utilize many products manufactured right here in Oklahoma. Our wood cabinets, floor coatings and attic lift are all manufactured right here in Oklahoma. We have completed thousands of garage cabinet/flooring projects since 2004 with annual sales exceeding \$1.5 million per year since 2006. We have showrooms in both Edmond and Tulsa. We are a proven local company prepared to exceed your expectations.